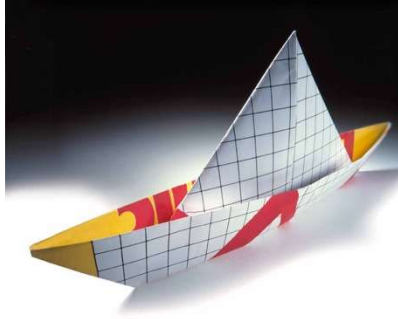




IAREP

International Association
for Research in Economic Psychology

<http://www.iarep.org/>

Fall 2025 IAREP Newsletter

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Date: October 13, 2025

1. Letter from the IAREP President

By Ofer Azar

Dear IAREP members,

On behalf of IAREP, I want to thank Leonore Riitsalu, Roberta Erkmaa and all the others involved, for organizing the conference in Tartu, a great conference with several keynote talks, many interesting sessions and social activities. Organizing a conference is very time consuming, and it is fortunate that people are willing to do it because it is an important opportunity to present research and get helpful comments, learn about new research that is being done and get ideas for research, meet colleagues and discuss collaborations, etc.

IAREP continues to support not only the annual conference but also workshops and thus helps to promote economic psychology and behavioral economics. No doubt these fields are far more important and impactful today than they were when IAREP was established nearly 50 years ago. IAREP, together with other organizations like SABE, and with the important role of IAREP-affiliated *Journal of Economic Psychology*, has had a part in this advancement of the fields.

We recently had elections for positions in the Managing Committee. As a new Honorary Treasurer, we have now Irene Mussio, and I want to wish her good luck and thank our departing Honorary Treasurer Leonhard Lades for serving in this important and time-consuming role for several years. As a new President-Elect we have Agata Gasiorowska, who will become President at the end of the conference in Spain; she will be the first person to serve in IAREP in all three roles of President, Honorary Treasurer and Honorary Secretary! Lorenzo Gagliardi was elected to serve as the Digital Media Specialist, and Eva Hofmann was elected to continue as Honorary Secretary. I wish everyone good luck in their important roles and want to thank them for their work on behalf of IAREP. This work continues year-round, each with his position's unique responsibilities in addition to being part of the Managing Committee and participating in many e-mail discussions and zoom meetings.

I look forward to seeing you at the next IAREP conference in Spain in June 2026!

Ofer Azar

IAREP President

2. Minutes of General Assembly 2025, Tartu, Estonia

By Eva Hofmann

The meeting was held on 19 June 2025, from 4:40 to 4.45 pm (CET). A total of 20 (18 in the beginning) persons attended., quorum is reached (members from 5 different countries). Chair was Eva Hofmann on behalf of Ofer Azar, who could not attend due to flight cancellations.

- **Minutes GA August 2024** (by Eva Hofmann on behalf of Vera Ferreira)

The minutes were accepted as a true record of the meeting by 11 of the participants of the general assembly (2 abstain).

- **Results of Election Managing Committee** (by Eva Hofmann)

According to IAREP rules 10% of IAREP members need to vote so that the results are legit; 439 members were allowed to vote, and 54 have been voting. The results are

President-elect, President in 2026 Agata Gasiorowska

Honorary Treasurer Irene Mussio

Honorary Secretary Eva Hofmann

Honorary Digital Media Specialist Lorenzo Gagliardi

All positions were elected for 2 years, whereby the president additionally serves one year as President-elect based on current rules.

- **Treasurer's Report** (by Leonhard Lades)

The balance with 19.06.2025 is 35,511.- GBP. Expenditures mainly for the student paper competition and IAREP events between 22.08.2024 and 19.06.2025 are 3,636.- GBP. Income from membership fees (190 Dundee, 26 from Website) and support by Elsevier for the same time period amounts to 11,057 GBP.

- **JoEP Editors' Report** (by Yaniv Hanoch)

The Impact Factor of the Journal of Economic Psychology (JoEP) dropped to 2.3 from 3.1. Nevertheless, JoEP is still a very good Journals in Economics. Published articles are mainly from authors from Europe but also increasingly from Asia. More review articles and brief reports are very welcome. There will be a call for Special Issues (organising one). IAREP members are encouraged to organise a special issue. The acceptance rate is currently very low. If you intend to submit, read Carlos Github blog <http://alosferrer.wordpress.com>.

- **Funding activities - Workshops** (by Eva Hofmann)

In 2025 three workshops are funded with 2,500.- EUR each.

Workshop on the Psychology of climate risk communication

University of Leeds, Leeds, UK, September 8

Organizers

Dr. Irene Mussio, Department of Economics and Centre for Decision Research, Leeds University Business School

Professor Barbara Summers, Director, Centre for Decision Research, Leeds University Business School

The workshop is open to Researchers and Policymakers interested in psychological and economic insights to enhance climate change communication.

Contact: Irene Mussio i.mussio@leeds.ac.uk

Public Acceptability of Behavioural and Non-Behavioural Policy Interventions

University of Stirling, Stirling, UK, in September 23/24 2025

Organizers: Dr. Till Stowasser, Stirling University, Prof Leonhard Lades, Stirling University
The workshop is open to Researchers, PhD Students, and MSc Students interested in economic psychology and behavioural science, in particularly those interested in acceptability of policies.

Contact: Till Stowasser till.stowasser@stir.ac.uk.

Workshop on the Psychological and Economic Perspectives of Economic Inequality

University of Amsterdam, Roeterseiland Campus, Amsterdam, Netherlands, October 9-10, 2025

Organizers: Dianna Amasino, Tilburg University, Leon Hilbert, University of Amsterdam, Christoph Kogler, Tilburg University, Sarah Vahed, Radboud University
The workshop is open to PhD Students, Postdocs, and Professors researching economic inequality spanning Economics, Business, and Psychology.

Contact: Dianna Amasino d.r.amasino@tilburguniversity.edu.

- **Country Representatives** (Leonhard Lades on behalf of Ofer Azar)

For several years we had no election of CRs and no active “Board.” But Country Representatives (CR) exist in our rules as part of the “Board of the Association.”

We suggest ...

- To remove the CRs from the Board in the rules.
- To add 2 new elected members (without a specified role) to the Managing Committee (and thus the Board).
- To keep CRs as named individuals who should represent IAREP in the relevant countries.

One member suggest to have country representatives for 4 years as contact persons of IAREP in the respective countries. Although members are more and more internationally and representatives might change countries, they might still be needed to reach out to new members in the respective countries. Some members want to activate the Board including country representatives. This would need to be voted on a few weeks after the announcement via e-mail.

Rob Ranyard adds that legally IAREP is a limited company of the UK and as such needs a Board but also a General Assembly is needed. Three board members are needed from a legal perspective (with a person from the UK): Treasurer, President, and another role. IAREP’s office is officially based at the Business School in Leeds

- **Change of IAREP Rules** (Vera Ferreira on behalf of Ofer Azar)

Currently rule 5 from 2022 says:

5. The Managing Committee is composed of the President, the Secretary, the Treasurer, the Digital Marketing Specialist (DMS), the Editors of the Journal of Economic Psychology, and, when already appointed, the President-elect. The President represents the association in

financial matters in concert with the Treasurer. The Board of the Association is composed of the above-mentioned committee, of one representative for each country in which the association has members and of at most four coopted members. The Board is responsible for the general conduct of the matters of the Association. All members of the Board must be chosen from the Association members.

Instead, after the proposed change it will be:

5. The Managing Committee is composed of the President, the Secretary, the Treasurer, the Digital Marketing Specialist (DMS), the Editors of the Journal of Economic Psychology, and, when already appointed, the President-elect. When the President-elect is not yet appointed, the immediate Past President will be part of the Board. The President represents the association in financial matters in concert with the Treasurer. The Board of the Association is composed of the above-mentioned committee, of one representative for each country in which the association has members and of at most four coopted members. The Board is responsible for the general conduct of the matters of the Association. All members of the Board must be chosen from the Association members.

It is discussed that the Past President should not be part of the Board but the Managing Committee. Therefore, there will be an electronic voting process. Some members stated that IAREP members should know that the change would be for the good of IAREP and its Managing Committee.

- **Socia Media** (by Vera Ferreira & Eva Hofmann on behalf of Lorenzo Gagliardi)

LinkedIn

Over the last 365 days (06/3/24 – 06/3/25), IAREP LinkedIn page acquired 213 new followers (27% of the whole user base). This growth was completely organic (no paid ads).

Over the last 365 days (06/3/24 – 06/3/25), our LinkedIn posts received 501 reactions and over 16k impressions. Highest peaks were reached in August 2024, right after IAREP-SABE 2024 and in January 2025, right after the announcement of IAREP 2025

IAREP Member could help by ...

1st) following the IAREP LinkedIn page

2nd) inviting their own followers to follow the IAREP page

3rd) supporting IAREP's content (by leaving a reaction whenever they can, or maybe even share it with their own community!)

YouTube

This is yet another reminder that IAREP's YouTube channel belongs to all of us members! If you hold any relevant interesting activity concerning economic psychology, consider posting it on the channel – please contact our Digital Media Specialist Lorenzo Gagliardi and he'll let you know how to go about it. And of course do check the videos that are already there – there are very interesting presentations by researchers like Katy Milkman, Catherine Eckel, Cass Sunstein and several others, plus interviews and some from past conferences – make sure to subscribe too!

- **Conference at Castellon de la Plana in 2026** (by Eva Hofmann on behalf of Jaume Garcia Segarra & Miguel Gines Vilar)

The 50th IAREP Conference 2026 “Motives and Preferences in Economic Decisions”

The 50th IAREP conference 2026 will take place in the Faculty of Health Sciences, at the University Jaume I de Castelló de la Plana, in Castellón, Spain. Castellón de la Plana is a quiet city with a population of 180,000 inhabitants, located in eastern Spain, on the Mediterranean Sea. It is 60 km north of Valencia and 280 km south of Barcelona.

How to arrive:

- Airport of Castellón (CDT), then bus or taxi (30 min).
- Airport of Valencia (VLC), then metro (20 min) and regional train (1h).
- Airport of Barcelona (BCN), then metro (30 min) and train (2h to 4h, depending on the train).
- Airport of Madrid (MAD), then regional train from the Terminal (30 min) and train (2:45h to 4h, depending on the train).

More details in our website www.iarep2026.com

The IAREP 2026 Conference will take place from Tuesday June 9th (afternoon) to Friday June 12th (noon).

The Early Career Researcher Workshop 2026 will take place on Tuesday June 9th (morning).

Important Dates

Acceptance of presentation: April 1st, 2026
Early Registration: until April 24th, 2026
Late Registration: from April 25th to May 7th, 2026

Why should members participate:

- Because the weather is usually shiny and smooth in early June
- Because the features of the Campus and the Faculty of Health Sciences bring the perfect environment to enjoy an excellent Conference
- Because we have planned an exciting social programme that showcases the best of our gastronomy and culture

Finally, we leave a video that shows an overview of the city of Castellón and surroundings, the Campus and the Faculty of Health Sciences https://iarep2026.com/IAREP_web.mp4

- **Future Conference in 2027** (by Jozsef Pantya)

Jozsef Pantya was presenting the venue for the conference. He will join forces with the economics faculty and have the joint IAREP-SABE conference in the Economics Department. The General Assembly agreed to have the conference organized by Jozsef Pantya in Budapest, Hungary.

- **Information from IAAP, Division 9 – Economic Psychology** (by Erik Hölzl & Edoardo Lozza)

News by the Division 9 “Economic Psychology” of the International Association of Applied Psychology (IAAP)

President Erik Hoelzl
President elect Edoardo Lozza
Honorary Secretary Agata Gąsiorowska

Next ICAP <https://www.icap2026.org/> will take place in Firenze, Italy, July 21-25 2026.

- **Expression of gratitude to the conference organisers** (by Agata Gąsiorowska)
Unfortunately, the conference organisers couldn't take part in the General Assembly, therefore IAREP's gratitude was expressed at the social event in the evening of the day.
- **Any other business** (by Eva Hofmann)
Vera Ferreira invites members to think about organising a conference in 2028 and later. Proposals are to be sent to the President Ofer Azar (azar@bgu.ac.il) and the President elect Agata Gąsiorowska (agasirowska@swps.edu.pl).

3. Save the dates: 9-12 June 2026 in Castellón, Spain – IAREP conference *Motives and Preferences in Economic Decisions*

By Jaume Garcia-Segarra

We warmly invite you to join us in Castelló de la Plana for a four-day international and interdisciplinary conference on Motives and Preferences in Economic Decisions, held at the University Jaume I of Castelló. Taking place during the late spring season and marked by long Mediterranean evenings, the event offers a vibrant setting for researchers, policymakers, and behavioral science professionals to exchange ideas, present findings, and engage in thoughtful discussions on the drivers of decision-making.

The 50th IAREP (International Association for Research in Economic Psychology) conference programme includes:

- Distinguished keynote speakers
- Parallel tracks with themed sessions and presentations from behavioral scientists and nudge units from around the world
- Early Career Researcher workshop
- Social programme for three evenings, including a welcome reception, walk around the city center and a gala dinner in the beautiful gardens of Masia Fuente la Reina.

Registration and Accommodation.

See for more information the conference website <https://iarep2026.com/> or contact iarep2026@spainexcellence4events.es.

When reserving your accommodation, please remember to mention the reference “**IAREP 2026**” to ensure your booking is linked to the conference. To benefit from the **discounted rate** listed on the conference website, reservations must be made via **email, phone, or WhatsApp**. Please note that this special rate **is not available through the hotel's website**.

4. Journal of Economic Psychology remains leader in the field

By Carlos Alos-Ferrer

The Journal of Economic Psychology continues to lead the field of behavioral economics, economic psychology, and decision-making research. The latest JCR impact factor (2024) is 2.3, ahead of other excellent journals including Experimental Economics (1.7) and Judgment and Decision Making (1.9). This year, we have tied with Journal of Economic Behavior & Organization (JEBO).

JoEP has increased its impact factor by 72% since 2017 (from 1.338 to 2.3). The journal reached its peak impact factor of 3.5 in 2022, and while we saw a decline in 2023, this was partly mechanical, resulting from JCR's adjustment to their impact factor calculation formula rather than any change in research quality or influence.

The Editors of JoEP (Carlos Alos-Ferrer and Yaniv Hanoch) wish to thank all the readers, authors, reviewers, and associate editors that make JoEP possible. If you want to contribute by sending us your manuscript, please remember to check our Guidelines and (non-optional!) Policies at alosferrer.github.io/joep.html. This is the only reliable link, as "Elsevier's Guidelines" apply to hundreds of journals and are often changed. In case of any contradiction between our Guidelines and Elsevier's, ours take precedence.

5. Report on IAREP funded workshop “Climate Risk Communication” in 2025

By Irene Mussio

On September 8, 2025, the Workshop on the Psychology of Climate Risk Communication was held at the University of Leeds, UK. Hosted by the Centre for Decision Research (Dr. Irene Mussio and Prof. Barbara Summers) and funded by the International Association for Economic Psychology (IAREP), the event brought together researchers and policymakers to explore how psychological and economic insights can improve climate-change communication.

As climate change uncertainties continue to rise, participants discussed why effective communication is more important than ever. The workshop examined validated and emerging approaches for crafting and delivering climate risk information to influence decision-making. Our keynote, Wändi Bruine de Bruin (University of Southern California) spoke about *Communicating the Climate Crisis*, including discussions about translating IPCC research for the general population. Attendees explored how to bridge the gap between behavioural research and real-world policy through the panel discussion, bringing together experts from academia and government (Sarah Taylor – Natural England, Joseph Daron – Met Office and University of Bristol and Susanne Lorenz – University of Leeds).



6. Report on IAREP funded workshop “Public Acceptability of Environmental Policies” in 2025

By Till Stowasser

On 24 September 2025, the Stirling Behavioural Science Centre hosted the IAREP-funded workshop Public Acceptability of Environmental Policies at the University of Stirling. The aim was to bring together researchers and practitioners to share evidence on the psychological and behavioural drivers of policy support and to foster collaboration.

Talks spanned diverse methods and contexts. Chad Baum (Aarhus University) presented cross-national survey evidence (~4,000 respondents across five countries) linking policy support to economic risk, time, and social preferences. Till Stowasser (University of Stirling) showed that framing transport charges with combined health and environmental benefits appears most effective. Manu Savani (Brunel University London) discussed qualitative research on acceptance of coercive measures, highlighting the planner-doer framework. Amy Rodger (University of Edinburgh / BR-UK) reported that statistics did not shift support, while negative personal anecdotes reduced it. Carlos A. Silva-Zambrano (Heriot-Watt University) examined conservation fee acceptability in the Galápagos, with support increasing when revenues align with public preferences. In the keynote, Mark Andor (Ruhr University Bochum & RWI) reviewed evidence that “pull” measures consistently enjoy higher support than “push” measures and presented longitudinal findings from the RWI Climate-Mobility Panel. Cameron Reid (Crown Estate Scotland) introduced the SOCIBE framework, and Leonhard Lades (University of Stirling) analysed Irish data showing climate worry and psychological predictors of support.

John Stephen (Scottish Government Climate Behaviours Team) rounded off the workshop with his reflections, stressing the applied value of the research for government work and the importance of continuing such knowledge-exchange events.

We are grateful to IAREP for enabling this successful event.

7. Report on IAREP funded workshop “Psychological and Economic Perspectives of Economic Inequality” in 2025

By Dianna Amasino

On October 9-10, 2025, the IAREP and EADM co-sponsored two-day *Workshop on the Psychological and Economic Perspectives of Economic Inequality* was hosted by the University of Amsterdam and Economic Inequality Network. The workshop included two keynotes, 15 submitted talks, and over 40 attendees. The interdisciplinary group included researchers from Psychology, Economics, Business & Management, and Law. The topics spanned different aspects of inequality, from fairness and support for redistribution to causes and consequences of inequality and status hierarchies, and diverse methodological approaches including experimental lab studies, large-scale cross-cultural studies, meta-studies, and analyses of large datasets. Keynote Ingvild Almås (University of Zurich) presented a cross-cultural study on inequality and fairness preferences. Keynote Barnabás Szász (Corvinus University of Budapest & Eotvos Lorand University) presented on improving the robustness and generalizability in inequality research. The talks promoted engaging discussions of important next steps for the field. The

workshop also fostered new connections, and we received enthusiastic interest in keeping contact between participants and support for future events to continue sharing research on the topic of inequality. Many participants expressed appreciation for the chance to discuss the topic of inequality with so many other experts, while at the same time engaging with interdisciplinary perspectives. Thanks to the support of IAREP and EADM, participants were able to attend the workshop for free, with funding covering lunches and coffee breaks during the workshop and keynote travel.

8. Call for IAREP workshop and summer school proposals for 2026

By Eva Hofmann

The IAREP Managing Committee requests proposals to organize summer schools and workshops in economic psychology organized by IAREP members. We particularly encourage proposals with clear benefits for IAREP and the field of Economic Psychology, for example special sessions at an IAREP conference or a commitment for participants to become IAREP members. IAREP dedicates 1,500 to 3,000 Euros to sponsor a single workshop or summer school taking place in 2026. Be aware that the workshop or summer school must be in the field of Economic Psychology! Please submit your proposal to IAREP Honorary Secretary Eva Hofmann (e-mail: hofmann.b.eva@gmail.com) by January 11, 2026.

Information to include in the proposal via the form for proposals on the website (https://www.iarep.org/images/FormsWorkshopSummerSchool/IAREP_Proposal_WorkshopsSummer_Schools_Form.pdf):

- Title of the event
- Brief description of the event and how it meets the goals of the IAREP funding request
- Names of organizers incl. affiliation
- Location and date
- Target audience and how they will be recruited
- Event objectives and outline of content to be taught/discussed
- Names of presenters incl. affiliation
- Amount requested from IAREP
- Proposed fees for participants
- How will funds from IAREP be used?
- Budget for the event

The applicants will be informed by the decision of IAREP Managing Committee by February 22, 2026.

We are looking forward to your proposal!

9. Call for IAREP conferences in 2028 and later

By Eva Hofmann

If you are interested in hosting an IAREP conference, please let Ofer Azar, the current IAREP President, (azar@som.bgu.ac.il) and Agata Gasiorowska, IAREP President-elect, (agasiorowska@swps.edu.pl) know by email.

An IAREP conference is a great opportunity to showcase your university and your programs of study, get your students excited about our field, and host the prestigious Kahneman Lecture. Conference chairs propose the dates of the conference, location, registration fee, and conference program. The IAREP General Assembly decides on the proposals. The IAREP managing committee selects the Kahneman Lecturer and can provide information to assist in organizing the conference.

10. Call for paper for Special issue "Sustainable Economic Decision Making: Psychological Perspectives" in Applied Psychology: International Review

By Agata Gasiorowska

Submission Deadline: 31 March 2026

This special issue invites contributions exploring how psychological processes—cognitive, emotional, social, and motivational—influence sustainable economic decisions. We welcome empirical research from various psychological perspectives (e.g., economic, organizational, environmental) that addresses for example resource management, climate-conscious behavior, sustainable investing, behavioral interventions, and organizational practices.

Submissions should present solid research and emphasize practical applications—such as frameworks, tools, or interventions—that support long-term environmental, social, and economic well-being.

Guest Editors:

Tomasz Zaleskiewicz, Agata Gasiorowska (SWPS University, Poland)

Simon Kemp (University of Canterbury, New Zealand)

Edoardo Lozza (Università Cattolica del Sacro Cuore, Italy)

More info & submissions: <https://iaap-journals.onlinelibrary.wiley.com/hub/journal/14640597/homepage/call-for-papers/si-2025-000393>

11. IAREP Contact Information

To become a member of IAREP and receive this newsletter twice per year, please contact Irene Mussio, Honorary Treasurer, University of Leeds, i.mussio@leeds.ac.uk or visit our membership website: <http://iarep.org/index.php/membership>

This newsletter was edited by Eva Hofmann. Feedback is always welcome: hofmann.b.eva@gmail.com

Current and past newsletters are on the association's website: <https://www.iarep.org/index.php/news/newsletter>

The IAREP managing committee by Oct 13, 2025:

- Ofer Azar, President, Ben-Gurion University of the Negev, azar@bgu.ac.il
- Irene Mussio, Honorary Treasurer, University of Leeds, i.mussio@leeds.ac.uk
- Eva Hofmann, Honorary Secretary, hofmann.b.eva@gmail.com
- Lorenzo Gagliardi, Social Media Specialist, University of Padua, lorenzo.gagliardi@unipd.it
- Carlos Alos-Ferrer, Editor-in-Chief Journal of Economic Psychology, Lancaster University, c.alosferrer@lancaster.ac.uk
- Yaniv Hanoch, Editor-in-Chief Journal of Economic Psychology, Coventry University, yanniv.hanoch@gmail.com