Bay Area Behavioral and Experimental Economics Workshop

May 4, 2013

Department of Economics
University of San Francisco

We gratefully acknowledge funding from the International Association for Research in Economic Psychology (IAREP), the Society for the Advancement of Behavioral Economics (SABE), and the International Confederation for the Advancement of Behavioral Economics and Economic Psychology (ICABEEP). We also would like to thank the Scientific Committee, the University of San Francisco for hosting this workshop and the Economics department at Santa Clara University for administrative support.
Saturday, May 4th

8:30 a.m. – 9:15 a.m.  Breakfast  Fromm Hall Lobby

9:15 a.m. – 9:30 a.m.  Welcome

9:30 a.m. – 10:30 a.m.  Parallel Sessions 1
  1A: Games and Auctions  Fromm Hall 125
    Andrew Brownback: Grading on the Curve: Theory and Experiment (with James Andreoni)
    Chloe Le Coq: Ingroup Projection in the Centipede Game (with James Tremewan, and Alexander K. Wagner)
    Yumiko Baba: A Note on a Comparison of Simultaneous and Sequential Colonel Blotto Games, with an Application to Patent Lawsuits

  1B: Intertemporal Choice  Fromm Hall 115
    Jeffrey Naecke: Demand for Commitment: Time Inconsistency or Signaling? (with Christine Exley)
    Joshua Tasof: Exponential-Growth Bias and Lifecycle Consumption (with Matthew Levy)
    Michael A. Kuhn: The Importance of the Cognitive Environment for Intertemporal Choice (with Peter Kuhn and Marie Claire Villeval)

10:30 a.m. – 10:40 a.m.  Break  Fromm Hall Lobby

10:40 a.m. – 12:00 p.m.  Parallel Sessions 2
  2A: Social Preferences I  Fromm Hall 125
    John Lynham: Coase it’s Fehr: Property Rights and Social Preferences (with Andreas Leibbrandt)
    Michael Visser: Different standards of fairness (with Emmit Visconti)
    Paul Viotti: Stress and Inequity Aversion (with Mike Ennis)
    Svetlana Pevnitskaya: The Effect of Endogenous Social Comparisons in Bayesian Games (with Robert White)
2B: Field Experiment

Alessandra Cassar: Incentives and Support Groups Improve Economic Conditions: A Field Experiment in Medellin, Colombia (with Lauren Skora, Paulina Aguinaga, Jennifer Graham)

Emilia Tjernstrom: Subjective Expectation Formation - Evidence from a Natural Disaster in Fiji (with Wenbo Zou)

Lan Cheng: Moral Hazard, Risks and Index Insurance: A Framed Field Experiment in China

Michael Callen: Personalities and Public Sector Performance: Experimental Evidence from Pakistan (with Saad Gulzar, Ali Hasanain, Yasir Khan, and Arman Rezaee)

12:00 p.m. – 12:50 p.m. Lunch Fromm Hall Lobby

1:00 p.m. – 1:30 p.m. Walking tour or relax

1:40 p.m. – 3:00 p.m. Parallel Sessions 3

3A: Beliefs and Biases

Geoff Fisher: The Computational Processes of Projection Bias (with Antonio Rangel)

John Ifcher: Positive Affect and Overconfidence: A Laboratory Investigation (with Hom Zarghamee)

Mustafa Gunaydin: Left-digit Bias in Household Decisions: Regression Discontinuity Design for Residential Energy End-Users (with Galib Rustamov)

Peiran Jiao: Belief in Mean Reversion and the Disposition Effect: An Experimental Test

3B: Social Networks, voting and Insurance

François Pannequin: Risk lovers may also love insurance (with Anne Corcos and Claude Montmarquette)

John Morgan: Expressive Voting: Evidence from the Bundesliga (Martin Fochman, Karim Sadrieh, and Felix Vardy)

Kirill Chernomaz: Do people pay a premium to avoid complexity? Evidence from experimental insurance markets

Michael Caldara: Network Formation with Limited Observation (with Michael McBride)

3:00 p.m. – 3:20 p.m. Break Fromm Hall Lobby
3:20 p.m. – 4:40 p.m. Parallel Sessions 4
4A: Social Preferences II Fromm Hall 125

Christine Exley: Volunteer Behavior: Incentives and Expectations (with Jeffrey Naecker)
Fangfang Tan: Third-party punishment: retribution or deterrence? (with Erte Xiao)
Laura Gee: The Importance of Fairness in Mechanism Design: Application to Threshold Public Goods (with James Andreoni)
Zack Grossman: Self-Image and Strategic Ignorance in Moral Dilemmas (with Joël van der Weele)

4B: Information, Bargaining and Contracts Fromm Hall 115

Ciril Bosch-Rosa: That's how we roll:
Jacopo Magnani: Information vs. Fear of Preemption in an Illiquid Market
Muriel Niederle: Bargaining under incomplete information (with Judd Kessler)
Rei Sayag: Paying is Believing: The Effect of Costly Information on Bayesian Updating (with Pedro Robalo)

4:40 p.m. – 5:00 p.m. Break Fromm Hall Lobby

5:00 p.m. – 6:00 p.m. Parallel Sessions 5
5A: Gender Fromm Hall 125

Charles Holt: Dealing with Risk: Gender and Probability Effects (with Irene Comeig and Ainhoa Jaramillo-Gutiérrez)
Linda Kamas: Can Behavior in Laboratory Experiments Explain Gender Differences in Labor Market Outcomes? (with Anne Preston)
Smriti Sharma: Gender, Gender Pairings and Earned Income Rights: An Experimental Analysis
5B: Bidding and Market Performance

Chung-Ching Tai: How Cognitive Capacity Affects Our Market Performance? An Experimental Study Based on Working Memory Capacity (with Shu-Heng Chen and Lee-Xieng Yang)

Marion Ott: Reference-Dependent Bidding in Dynamic Auctions (with Karl-Marion Ehrhart)

Feven Wordofa: Gender Differences in Competitive Inclinations when Rewards are Gender-Salient: Evidence from an Experiment in China (with Alessandra Cassar, Stephanie Chou, Yilin Gao, Jane Zhang)

6:00 p.m. – 8:00 p.m. Dinner & Happy Hour Fromm Hall Lobby