



# IAREP

International Association for  
Research in Economic Psychology

<http://www.iarep.org/>

## May 2015 Newsletter

The IAREP Newsletter is issued by the International Association for Research in Economic Psychology as an announcement bulletin for its members.

Contributions to this newsletter are welcome. To submit contributions please e-mail Agata Gasiorowska ([agasirowska@swps.edu.pl](mailto:agasirowska@swps.edu.pl)). Relevant items include information about conferences, workshops, special issues of journals or other activities in economic psychology, behavioral economics, and related fields.

If you are a IAREP member and want to send an e-mail to all other IAREP members, you can do so by sending an e-mail to [IAREP-NET@JISMAIL.AC.UK](mailto:IAREP-NET@JISMAIL.AC.UK) . The administrator of this mailing list is IAREP membership officer, Jakub Traczyk, [jtraczyk@swps.edu.pl](mailto:jtraczyk@swps.edu.pl).

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## ***Editorial***

*Agata Gasiorowska*

The IAREP 2015 conference in Sibiu is approaching, and it will be a joint SABE-IAREP-ICABEEP conference again after one year break (Paris 2014). I am sure that due to the efforts of the organizer (Eugen Iordanescu) the conference will be successful. Next year IAREP conference is going to be again a joint conference together with SABE, and will be organized by Gerrit Antonides in Wageningen.

All the best,

Agata

## ***From the President's Desk***

*Ellen Nyhus*

Dear Friends and Colleagues,

The IAREP-SABE conference in Sibiu is approaching, and the local organizer, Eugen Iordanescu is working hard these days to organize the review of all the submissions. In addition to the presentations of new research, the conference includes many activities (an early researcher workshop and a getting published workshop), excellent keynote speakers (Barry Chiswick, Paul Dolan, Elena Druica, and Amnon Rapoport), and social events (opening reception, gala dinner, city tour). And it all will take place in a very exciting venue! More information can be found at the conference website [www.epia.ro](http://www.epia.ro). I am looking very much forward to the event and for this yearly meeting with many inspiring colleagues. On behalf of IAREP, I am thankful to Eugen for all the work he does to organize this joint conference. Thank you also to all the people involved with making the conference an interesting event: workshop and symposia organizers, the student paper committee and the scientific committee members who will review all the submissions. It is great that so many are willing to do their bit to secure that the conference will be a success.

The term of the present JoEP-editors ends soon, and a search committee for a new editor/new editors was appointed at the Paris-conference. The committee has now finished their work, and proposes Stefan Schulz-Hardt from the University of Göttingen and Martin Kocher from Ludwig-Maximilians-University München for the next term. The proposal will be put forward to the IAREP GA in Sibiu for the final decision. I would like to take this opportunity to thank the search committee members, Gerrit Antonides (chair), Gerlinde Fellner, Simon Kemp, Lucy Ackert, Alexander Kritikos, Erich Kirchler, and Erik Hoelzl for their work. I also would like to thank Stefan Schulz-Hardt and Martin Kocher for the willingness to take on this responsibility and important work for our field.

Other members deserve a big thank you for their hard work for increasing the cooperation between IAREP and SABE. In February this year, the term of the ICABEEP executive committee ended. On behalf of IAREP, I would like to express our gratitude to Ofer Azar for chairing the ICABEEP committee since the confederation was established in 2009, and to our IAREP committee members, Gerrit Antonides, Vera Rita de Mello Ferreira, and Gideon Yaniv for their contributions during many years. If you look at the ICABEEP webpage (<http://www.iarep.org/ICABEEP.htm>) you can see all the activities the committee have been involved in organizing. It is a rather long list of joint activities. At the Sibiu-meeting we should decide how to proceed with ICABEEP, and also elect new committee members.

As you can see, there are many important matters that will be discussed in Sibiu. In addition, we should make decisions concerning future conferences. *If you are interested and motivated to organize a IAREP-conference after 2016, now is the time to tell us!* Then alternative offers can be compared and discussed at the meeting in September.

I wish you all a pleasant summer, and I hope to see you in Sibiu in September!

Yours,  
Ellen Nyhus

***IAREP/SABE Joint Conference 2015:  
Psychology and Economics together for a better life***

***Sibiu, Romania, September 3<sup>rd</sup> - 6<sup>th</sup> , 2015***

*Eugen Iordanescu*

Dear Colleagues and Friends,

This year we will all meet in Romania in September, for the IAREP and SABE Joint Conference. The conference will be held in Sibiu, at the “Lucian Blaga” University of Sibiu and give as the opportunity to discover the mysterious land “beyond the woods” and the birthplace of Dracula’s legend.

The submissions period is closed and we have registered 191 papers from 458 authors and co-authors and 31 countries all over the World. The provisional program for oral, poster presentation and workshops will be soon posted on the conference website.

The conference will host several distinguished lectures: Paul Dolan, The London School of Economic and Science (delivering “The Kahneman lecture”), Amnon Rapoport, The University of Arizona (delivering “The Herbert Simon lecture”), Barry Chiswick, George Washington University and Elena Druica, University of Bucharest.

In addition, the conference includes

- An early researcher workshop (Chair: Morris Altman, Newcastle Business, UK);
- A getting published workshop (Chairs: Maarten van Twisk, Erik Hoelzl and Erich Kirchler of JoEP);
- The announcement of the winner of the IAREP/SABE/ELSEVIER student paper award;
- Special sessions/symposium.

The early bird registration deadline is 30th of June 2015, but you can still register until end of August 2015.

For further information, regular updates or any conference arrangements, please visit our website [www.epia.ro](http://www.epia.ro). You can email us at [eugeniordanescu@yahoo.com](mailto:eugeniordanescu@yahoo.com) and [info@epia.ro](mailto:info@epia.ro) for any further questions.

We look forward to welcoming you to Sibiu. We hope you will enjoy four days of intellectual excitement and the opportunity to discover a beautiful city and a great region of Romania.

Eugen Iordănescu and Local Organizing Committee

## ***IAREP-SABE Conference 2016: Behavioral Insights in Research and Policy Making***

*Gerrit Antonides*

A joint conference of SABE and IAREP will be held 8-10 July 2016 in Wageningen, The Netherlands.

A New Scholars pre-conference workshop will take place on 7 July. Wageningen is located in the centre of the Netherlands, one hour train ride from Schiphol airport.

Two keynote speakers are already confirmed:

- Herbert Simon lecture: Professor Cass Sunstein, Harvard University
- Daniel Kahneman lecture: Professor Eldar Shafir, Princeton University

A conference call will be sent out in the fall of this year.

Gerrit Antonides  
Michel Handgraaf  
Conference organizers

## ***At the Complexity Systems Digital Campus CS-DC'15 World-e-Conference***

*Klaus Jaffe*

The processes by which eventually more or novel properties or functions are created or emerge in complex dynamic interactions is related to synergy. We look for interdisciplinary papers that address aspects of this question. Some areas, without excluding other, include:

- How value is added in economic processes
- Market dynamics producing emergent phenomena
- Cooperation that let to complex social dynamics
- The working of symbioses
- Synergies in division of labor
- Phase transitions in social dynamics

The review process will select *"long papers"* (12-page, 30-min presentations), *"regular paper"* (6-page, 20-min presentations) and *posters* (3-page, 5-min pre-recorded presentations) to be included in the proceedings.

All selected presentations will be recorded and the best presentations will be posted (text and video) on a special website <http://cs-dc-15.org/>

Greetings

Klaus Jaffe

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<http://atta.labb.usb.ve/Klaus/klaus.htm>



## ***Society for Judgment and Decision Making 2015 Annual Conference***

***Chicago Illinois, 20-23 November***

*Harold Zullow*

The Society for Judgment and Decision Making is an interdisciplinary academic organization dedicated to the study of normative, descriptive, and prescriptive theories of judgments and decisions. Its members include psychologists, economists, organizational researchers, decision analysts, and other decision researchers.

Late registration and opening reception, Friday evening 20 November, will be preceded by a tribute to Paul Slovic, with confirmed speakers including Daniel Kahneman, Baruch Fischhoff, Howard Kunreuther, John Payne and others.

<http://www.sjdm.org/>

## ***Society for Neuroeconomics 2015 Annual Conference***

***“Neuroeconomics: Decision Making and the Brain,” Miami, FL, 25-27 September, poster and talk abstracts due 3 June.***

*Harold Zullow*

The society aims to promote interdisciplinary discussion at the intersection of brain and decision sciences, with scholars attending the conference from fields including economics, psychology, and neuroscience. Confirmed workshops in Foundations of Neuroeconomics will be with David Laibson, Nick Barberis, and Mara Mather. A Consumer Neuroscience Satellite Symposium will also be held at University of Miami on 24 September.

<http://neuroeconomics.org/conference/>

Submissions: <http://neuroeconomics.org/abstract/>

## ***2015 NeuroPsychoEconomics Conference***

***“The Next 10 Years: Trends in Neuromarketing, Neuroeconomics, Neurofinance and Related Disciplines”, Copenhagen, 18-19 June***

*Harold Zullow*

For the conference announcement and program, of the 11<sup>th</sup> annual meeting of the Association for NeuroPsychoEconomics, visit:

[http://www.jnpe.org/front\\_content.php?idcat=6](http://www.jnpe.org/front_content.php?idcat=6)

## ***Third international seminar “Psychology of economic self-determination of person and community”***

*Irina Bondarevskaya*

Organization of “Psychology of economic self-determination of person and community” seminar is aimed at establishing fruitful dialogue between representatives of scientific schools from post-Soviet countries, Western and Eastern Europe, and other countries.

The 3<sup>rd</sup> international seminar: “Psychology of economic self-determination of person and community” took place at Free International University of Moldova on 24<sup>th</sup> April, 2015. The seminar was co-organized by Free International University of Moldova, Lucian Blaga University of Sibiu (Romania), Institute of Social and Political Psychology NAPS of Ukraine, and CISES s. r. l. & PSIOP (Italy), and Economic Psychology International Association.

26 enlarged abstracts from the Republic of Moldova, Romania, Ukraine, the Russian Federation, China, and Italy were published in English in the seminar proceedings (Irina Bondarevskaya and Irina Caunenco Eds.) due to the following directions of the seminar: 1) economic consciousness and economic socialization; 2) psycho-economic aspects of organizational activities; 3) psychological peculiarities of national economic policy; 4) social representations paradigm for research in Economic Psychology; 5) entrepreneurship psychology; 6) psychology of consumer behavior; 7) psychology of poverty; 8) pedagogical basis of economic consciousness development.

The 2015 seminar proceedings as well as 2014 seminar proceedings will be published by Lambert Academic Publishing and available in several commercial catalogues.

International organizing committee from the Republic of Moldova (Irina Caunenco, Svetlana Rusnac, Natalia Caunova, Nina Ivanova), Romania (Eugen Iordanescu), Ukraine (Vadym Vasiutynskyi, Irina Bondarevskaya), the Russian Federation (Alexander Neverov) and Italy (Alessandro De Carlo, Annamaria Silvana De Rosa) agreed to organize this seminar annually.

Cooperation ideas are welcomed by coordinator for the seminar organization Irina Bondarevskaya: [ibondarevskaya@yahoo.com](mailto:ibondarevskaya@yahoo.com), [bondarevskaya@ua.fm](mailto:bondarevskaya@ua.fm).

## ***Institute for New Economic Thinking offers Young Scholar Event Grants on ongoing basis***

*Harold Zullow*

Funding up to \$5,000 for young scholars in economics and related disciplines is available to hold events at their home university. For more information about these potential grants for young IAREP scholars, visit

<http://ineteconomics.org/ysi/event-grants>

## ***Economic psychology at INFE/OECD and the Brazilian Central Bank***

*Vera Rita de Mello Ferreira*

In 2014, the OECD-Organisation for Economic Cooperation and Development created a Research Committee to work within its International Network on Financial Education [INFE], to be part of an extensive effort to enhance the synergies between research and policy development in financial education. Fifteen researchers and practitioners from different countries have been selected to become part of it, for a three-year mandate, working on a pro-bono basis. After the Brazilian Central Bank Financial Education Department's appointment and on account of my involvement with economic psychology, I was approved to become a member of the Committee, where I expect to take our area to further contribute to this debate.

In March 2015, the exhibit "Have you stopped to think [about it]?", opened at the Brazilian Central Bank [BCB] Money Museum, in Brasília, Brazil, during our National Week of Financial Education. It is part of the original interactive museum center of economic psychology and financial education project that, at its very start, was made possible through the technical cooperation agreement between the BCB and IAREP-the International Association for Research in Economic Psychology [thanks to Alan Lewis, who was then Iarep's president]. For 14 months, I worked on the project [I had devised this idea back in the end of 2009, at a CVM [the Brazilian SEC]-OECD conference, in Rio, inspired by a presentation about the Mexican Interactive Museum of Economics], and provided the consultancy for the BCB team [Museum, financial education and communication] to prepare the actual exhibit. The goals are mostly to inform, warn and raise awareness over the psychological dimension present in economic phenomena and systematic errors found in decision-making processes, in an accessible way, to the lay population. It is very 'visual', with large colourful posters in direct language [including some that introduce the field of economic psychology], quizzes, brief explanations about heuristics and biases, short videos about financial education issues with psychological insights, warnings about marketing traps and the opportunity to register personal testimonies about economic decisions on video. I strongly hope this can be one first step towards increasing the visibility of our area, encouraging new researchers and, above all, helping people to make better choices.

Vera Rita de Mello Ferreira

## ***Information about the book - Economic Aspects of Omnipotence***

*Francisco Carlos Ribeiro*

In 2014 I have been published the article "Economic Aspects of Omnipotence". In this year, will be published my book "Economic Aspects of Omnipotence" that is translation of my brazilian book "Aspectos Econômicos da Onipotência" that explain, with more details, the issues of article. The article is cited below.

DOI: [10.4236/tel.2014.43024](https://doi.org/10.4236/tel.2014.43024) (Theoretical Economics Letters)

Francisco Carlos Ribeiro