



IAREP

International Association
for Research in Economic Psychology

<http://www.iarep.org/>

Fall 2020 IAREP Newsletter

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Date: November 24, 2020

1. Letter from the IAREP President

By Gerrit Antonides

Dear IAREP members:

At the General Assembly meeting on 25 September 2020 I took over from Rob Ranyard as president of IAREP. Let me start by thanking Rob once more for all his work and dedication to the organization and the whole Managing Committee as well.

It has been a tough year for IAREP with no conference, less workshops and little income. 2020 is the first year without an IAREP conference since its first one in Tilburg, The Netherlands, in 1976.

Many of us have to work at home without much live interaction with colleagues. I guess we are all desperately hoping for a safe vaccine which may help conquer the virus. Then, slowly things may get back to normal again. Meanwhile we are planning ahead to organize meetings and workshops for 2021, if not physical then at least virtual. At least the *Journal of Economic Psychology* is doing well, with an annually increasing number of submissions, showing that economic psychological research is alive and well. So, when members are able to meet again there may be a lot of research to share.

Despite the uncertainty about the future, we have plans in place for two conferences, one to be organized by Ellen Nyhus and her team in Kristiansand, and one organized by Giuseppe Attanasi and his team in Nice. Both are foreseen to be jointly with SABE, which I always have liked personally.

The current crisis may also be an opportunity to reflect on the future of the IAREP organization. Where should we go? What should we do? Should we increase our visibility in the societal debate? Should we offer our services to media more? Should we connect to more other scientific organizations? Should we collaborate more on truly international projects? These are a few questions that may be considered, and I am inviting members to express their willingness to discuss them. Eventually, we might organize a task force to come up with some answers. Please, send me an email at Gerrit.Antonides@wur.nl before January 1, 2021 to state your interest in this endeavor. Thank you so much!

2. IAREP-SABE conference 2021 still undecided

The joint IAREP-SABE conference was planned in Kristiansand in June 2021. Due to the recent development of the coronavirus epidemic, the IAREP and SABE managing committees, together with the conference organization team in Kristiansand are currently discussing the options of offering a virtual conference in 2021, and postponing the Kristiansand conference to 2022. An announcement is planned for early 2021.

3. Call for Nominations for IAREP President-Elect, Treasurer, and Secretary

By Gerrit Antonides

IAREP is seeking nominations for president elect, treasurer, and secretary this academic year. All IAREP members can nominate candidates for the three positions, which are all honorary. The

president-elect position requires a commitment of four years. The elected individual will serve 1 year as president elect, 2 years as president, and 1 year as past president. The treasurer and secretary positions require a commitment of 2 years. Elections will be held in spring 2021 by sharing a link to the voting platform by email. The service starts with the 2021 General Assembly meeting.

Eligible to nominate are all who have paid their membership fees as part of the conference registration fee of the Dublin conference in September 2019, and those who paid later in 2020. Self-nominations are also welcome. Please send an updated copy of your/the nominee's curriculum vitae (CV), a short biography (half A4), and motivation of your/the nominee's vision to serve IAREP and a photo, to Căzilia Loibl (loibl.3@osu.edu), together with a name seconding the nomination by December 31, 2020. Looking forward to seeing your nominations!

4. Minutes of IAREP General Assembly Meeting 2020 on September 25, 2020

Time: 9:00 to 10:34 am Eastern Standard Time

Attendants: 20

Chairs: Rob Ranyard and Gerrit Antonides

1. Acceptance of the 2019 General Assembly minutes (Rob Ranyard)

The minutes were accepted as a true record of the meeting.

10 votes, all approved the minutes as published in the Fall 2019 newsletter.

2. Treasurer's report (Agata Gasiorowska)

The current balance is \$20,963.35 GBP, as of 9/20/2020. Forecast for the next year includes a planned income of \$2,650 from membership fees and Elsevier support payment. Planned expenses amount to 9,440 GBP including sponsorship of workshops and summer schools, website fees, and association registration fees. The planned deficit is 6,790 GBP and the planned balance is 14,173.35 GBP as of the next General Assembly in June 2021.

13 votes, all approve of the treasurer's report.

3. Funding activities (Agata Gasiorowska)

The total amount of 15,300 GBP is budgeted for postponed and planned funding activities. This includes the amount of 4,800 GBP for workshops and summer schools that were approved in 2020 but postponed; 5,000 GBP for a new call for workshops and summer schools in 2021; 4,000 GBP for conference promotion, including 7 student fee waivers, best paper or poster awards for the 2021 conference, and the JoEP best paper award; and \$1,500 for emergency funds. Concerns were expressed about the amount of 5,000 GBP for a new call for workshops and summer schools in 2021. IAREP needs to disclose that this funding may be smaller if the annual conference is cancelled again in 2021 and no membership fees are collected.

15 votes, 13 approved and 2 abstained on the treasurer's report of planned funding activities.

4. Future conferences in 2021 and 2022 (Rob Ranyard)

A brief overview of current plans for the next two conferences was provided.

5. Conference 2021 in Kristiansand, Norway (Cäzilia Loibl on behalf of Ellen Nyhus)

A short summary of the conference plans was provided. Concerns were expressed about the need for a contingency plan if few conference participants and high costs. Hybrid and completely online conference options should be explored. The financial responsibility rests with the conference organizers.

6. Conference 2022 in Nice, France (Giuseppe Attanasi)

A short summary of the conference plans was provided. Giuseppe expressed flexibility in holding the Nice conference in 2022 or moving it to 2023 if Kristiansand were not held in 2021.

7. IAREP President 2020 (Rob Ranyard)

Rob Ranyard welcomed Gerrit Antonides to his role as IAREP President for 2020-2022. Rob Ranyard becomes Past President until the next President Elect joins the managing committee in 2021. Gerrit took the chair of the meeting and presented Rob with a plaque in recognition for his service to IAREP as President.

8. JoEP editors' report (Eldad Yechiam)

The journal currently has 14 associate editors; Daniel Navarro joined newly in the past year. In July, three special issues were announced, following a call for special issue submissions (3 of 8 submissions were accepted):

1. Applications of reference dependence (deadline: 1/31/2021), Editors: Shahar Ayal (IDC), Brice Corgent (EMLYON), Joaquín Gómez-Miñambres (Lafayette College), Roberto Hernán González (Burgundy School of Business), & Guy Hochman (IDC)
2. Homo Ignorans: Exploring when and why people neglect and deliberately misinterpret information (deadline: 2/28/2021), Editors: Gustav Tinghög, Daniel Västfjäll, Kinga Barrafre (all Linköping University)
3. Intergroup conflict (deadline: 1/31/2020), Editors: Jessica Salvatore and Dan Lee (both at Sweet Briar College)

Detailed information on the special issues is on the journal website:

<https://www.journals.elsevier.com/journal-of-economic-psychology/call-for-papers>

JoEP moved from EVISE to Editorial Manager as its manuscript submission system, removed double blind review, and implemented “My paper my way.” A new section in the journal is “Brief Articles,” limited to 4,000 words in length. The impact factor of the journal is consistently rising and reaching or surpassing impact factors of related journals, especially JEBO and JBDM, thanks to the excellent work of our editors.

9. Agreement between IAREP and Elsevier (Gerrit Antonides)

The previous agreement was dated 1991. Rob Ranyard, Gerrit Antonides and Suzanne Steinginga (Elsevier) negotiated changes and the new agreement was signed by Rob Ranyard and Carl Schwarz, Publishing Director at Elsevier, dated to January 1, 2020. As before, Elsevier owns or controls all rights of the journal. Updates to the agreement include that JoEP is introduced as the Official Journal of IAREP in the journal and in promotions; aims and scope of JoEP may be adapted by IAREP, subject to Elsevier's approval; IAREP may nominate Editor-in-Chief candidates and, subject to Elsevier's approval, will be appointed by Elsevier; Editor-in-Chief may nominate Editorial Board members and Associate Editors, subject to Elsevier's approval; IAREP

members may order one subscription to the electronic version of the journal at \$97; Elsevier will contribute the amount of 2,500 Euros annually for Student Best Paper award, Kahneman lecture, costs of annual IAREP conference, or for the benefit of the society; personal data (membership) to be dealt with according to EU regulations, with IAREP controlling and Elsevier processing the data. Most of the updates to the agreement were already common practice.

10. Report on Early Career Workshop (Cäzilia Loibl and Gerrit Antonides on behalf of Michal Krol)

Eight early career researchers presented their work in this virtual workshop on September 24, 2020. Discussants provided feedback to the young researchers. The information about the workshop is available at this website: <https://sites.google.com/view/iarep-ecrw-2020>. Members present congratulated Michal on an excellent, well-organized event.

11. Membership fees 2020 (Agata Gasiorowska)

The treasurer proposed that the membership fee for existing 2020 IAREP members should be waived, due to the cancellation of the annual conference, but the fee should be charged for any new members joining.

10 votes, all approved

12. Other business

Tomasz Zaleskiewicz reported that the IAAP conference was conducted virtually this year and that Erik Hoelzl is the new president of IAAP (International Association of Applied Psychology). Stephen Lea suggested to create an English-language Wikipedia page for IAREP.

5. Reports from IAREP-sponsored workshops and summer schools 2020

By Cäzilia Loibl

The IAREP managing committee committed to fund six workshops and summer schools in 2020 with 1,200 Euro each.

1. CEBEX Summer School on Behavioral Sciences 2020

Organizers: Vojtěch Zíka, Dominik Střibrný (dominik.stribrny@cebex.org)

Location: Center for Behavioral Experiments (CEBEX), Prague, Czech Republic

Date: July 20 to 22 and July 27 to 30, 2020

Website: <http://cebex.org/css/>

Report: The fourth year of the CEBEX Summer School on Behavioral Sciences was held at the end of July 2020 in Prague. This year the summer school ran online because of the coronavirus situation. There were 6 courses relating to different areas of behavioral sciences: 2 crash courses (Introduction to R, Standard Behavioral Economics) and 4 advanced courses (Behavioral Data Analysis in R, Behavioral Development Economics, Behavioral Public Policy, Evolutionary Behavioral Economics). They were taught by a total of 11 lectures from 7 countries. We wanted to provide an opportunity for people from low-income countries to attend the summer school. Thanks to the IAREP student fellowship, 3 students, which we selected based on their motivational letters, attended our courses. There were a total of 41 students from 19 countries. Even though this

was the first time when we organized the summer school online, everything went very well. As one of the scholarship recipients wrote to us, “Before I started with the classes, I had no basic knowledge of R or behavioural economics. However, after the intensive course over 2 weeks, I learned so much that now I feel comfortable with these disciplines, and I am going to take a module related to these in my university. The faculty and management were very understanding and helpful. They were very efficient with the mails. These are trying times, and still, we all made it together.”

2. 2nd ECMCRC Summer School on Behavioral and Neuroscientific Research for Economics, Finance and Accounting of the European Capital Markets Cooperative Research Centre
Organizers: Pierangelo Rosati (pierangelo.rosati@dcu.ie), Lisa Van der Werff, Riccardo Palumbo, Giuseppe Attanasi
Location: DCU Business School, Dublin City University, Ireland
Date: July 6 to 10, 2020
Website: <https://www.ecmcrc.org/2nd-ecmcrc-summerschool/>

Report: The 2nd ECMCRC Summer School on Behavioral and Neuroscientific research for Economics, Finance and Accounting was hosted by the DCU Business School from July 6 to July 10, 2020. This edition of the Summer School was run virtually to overcome the restrictions imposed by COVID-19. 50 participants from 14 countries had the opportunity to engage with academics coming from three different continents and to learn from them the key theories, instruments and techniques currently used to undertake high-impact behavioral and neuroscientific research projects in the fields of economics, finance and accounting. The last days of the Summer School was dedicated to a paper development workshop. Attendees had the opportunity to develop a paper proposal for submission to a Special Issues published by Journal of Behavioral Economics for Policy (JBEP) titled, “Recent Applications and Developments in Behavioural Economics and Finance.” The six attendees who submitted the best proposals were granted a scholarship sponsored by IAREP that covered their full cost to attend the Summer School. Given the success of this edition, a third edition has been scheduled already for July 2021. More information will be released shortly on the [ECMCRC Website](#).

3. The Art and Science of Applying Behavioural Science: Gathering Evidence on the Process of Collaborating with Non-academic Partners
Organizer: David Comerford (david.comerford@stir.ac.uk)
Location: University of Stirling, United Kingdom
Date: October 16, 2020.

Report: The Behavioural Science Centre at the University of Stirling was delighted to welcome speakers from the German Development Institute and academic institutions in Leicester, the US and Estonia to discuss their experiences collaborating with organizations (including the World Bank and Google) on testing behavioural change interventions in the field. The event was sponsored by Economic Futures and the International Association for Research in Economic Psychology.

The event opened with an observation by the event organizer David Comerford that there is a missing market in the social science literature for papers that describe systematically how to implement an intervention in practice. Comerford concluded that we are now well placed to

answer such questions, particularly since the mainstreaming of experimentation and behavioural economics. Anna Pegels of the German Development Institute spoke with Comerford about her experience running a trial to promote waste separation among households in rural Argentina. The trial was resourced by the World Bank but notwithstanding that clout, there were still enormous challenges in terms of thinking through the nitty gritty aspects of the intervention.

Leonore Riitsalu of the University of Tartu, Estonia, then spoke with Stirling Behavioural Science Centre director Conny Wollbrant about two trials that she ran with financial institutions. Her experience speaks to the “human factor” in scientific research: individuals who take initiatives, even though well-intentioned, can distort the implementation of a trial. Former Stirling Behavioural Science MSc program director Till Stowasser interviewed Edward Cartwright of De Montfort University about his attempts to audit small firms’ cybersecurity. He concluded that a combination of ignorance of risks, a head-in-the-sand and a sense that cybersecurity is someone else’s responsibility conspire to leave small firms vulnerable to attack.

The session ended with a chat between Ernest Baskin of St. Joseph’s University, Philadelphia and Dr. Simon McCabe, deputy director of Behavioural Science at Stirling. Ernest described the lessons he took from working with Google, Yale’s Heath system and local municipalities. He pointed in particular to the value of preparedness – setting clear and reasonable expectations regarding rights and responsibilities in advance of a trial and following-up intermittently to insure the trial is running as intended.

4. European Group of Process Tracing Studies (EGPROC)

Organizers: Rima-Maria Rahal (R.M.Rahal@tilburguniversity.edu), Christoph Kogler, Marcel Zeelenberg

Location: Tilburg University, The Netherlands

Date: June 30 - July 2, 2021, corona permitting.

Conference website: <https://www.tilburguniversity.edu/research/institutes-and-research-groups/tiber/egproc-2020>

5. Empirical Methods in Behavioral Economics (EMBE-2020)

Organizers: Urs Fischbacher, Levent Neyse (leventn@gmail.com), David Richter and Carsten Schröder

Location: German Economics Research Institute (DIW), Berlin, Germany

Date: Postponed to 2021

6. The role of monetary incentives in experimental methods for testing hypothesis on human behaviors and social interactions

Organizer: Prof. Chiara Rapallini (chiara.rapallini@unifi.it) on behalf of the Interuniversity Center for Experimental Economics (CIES-Centro Interuniversitario di Economia Sperimentale)

Location: University of Florence, Italy

Date: Postponed to 2021

6. First editorial of the Journal of Economic Psychology editors

By Carlos Alos-Ferrer and Eldad Yechiam

The editors published their first editorial “At the eve of the 40th anniversary of the Journal of Economic Psychology: Standards, practices, and challenges” in Volume 80, October 2020, see here for an open-access link: <https://doi.org/10.1016/j.joep.2020.102309>.

The editors also updated the aims and scope of the journal on the journal website and the guide for authors, see here: <https://www.journals.elsevier.com/journal-of-economic-psychology>

7. Call for book reviewers for Journal of Economic Psychology

By Căzilia Loibl

The Journal of Economic Psychology is always looking for authors to write a book review. Book reviews are a popular, much downloaded part of the journal. Book reviews in the journal are about 2,000 words long and include a general overview of the book as well as a discussion of the chapters. If you are willing to provide a book review or have suggestions for a book that could be of interest to IAREP members and readers of JOEP, please send an email to Căzilia Loibl (loibl.3@osu.edu).

Reviewer perk: Every reviewer receives a free copy of the reviewed book from the publisher.

8. Call for submissions for “Impact Essay Student Award 2020”

By Shabnam Mousavi

- Eligible are students whose research has implication for making the world a safer place by improving financial decision-making skills of people
- Requirement: Submission of a 1,000 to 1,200-word essay by the deadline December 31, 2020
- Prize: 1st place is a 1,000 Euros, 2nd place is a 500 Euro award
- Other benefits are publication of research and interview by the Think Forward Initiative (TFI)

In line with the mission and vision of the Society for the Advancement of Behavioral Economics (SABE) and in collaboration with the Think Forward Initiative (TFI), a student essay award is initiated to promote the engagement of advanced students in societal enhancement activities, and to disseminate their relevant research at its early stages to the society. This SABE-TFI award intends to encourage junior researchers to write a short IMPACT ESSAY of 1,000 to 1,200 words based on their academic research that is accessible to general public, and to help them promote their work beyond academia.

Guidelines for writing the essay:

- Focus on the potential and practical implications of your academic research. Your essay should be relevant to the TFI’s research objective, which is to better understand how people make financial decisions and how they could make better ones to improve their wellbeing.

- Highlight one of these two potentials of your research results: (1) those that inspire behavioral change in individuals or households in any area that could improve people’s financial decision-making and well-being, or (2) those that benefit or influence society by fostering effective interventions, evidence-based policy making, and social or economic innovation.
- Your essay should read like a research-evidence-based contribution to the broad policy or practitioners debate on some issue. It should not read like a technical summary of the research papers. The level of rigor would be above a newspaper opinion piece but much more accessible than an academic journal article.
- The research paper(s) the essay is based on do not need to be single-authored paper(s).

Procedure:

- Submit your essay to ImpactEssayAward@sabeconomics.org with subject: “SABE-TFI 2020 Impact Essay Submission”
- A committee of SABE and TFI members will evaluate submitted essays.
- Winners are announced on May 19, 2021.
- Winning essays will be published and promoted by TFI and the authors will be provided editing support for publication.
- A short interview with the winners will be also conducted and promoted by TFI. See here for interviews with last year’s winners: <https://www.thinkforwardinitiative.com/stories/new-entry-1>

9. Call for submissions for special issue of the Journal of Behavioral and Experimental Economics on “Behavioral Economics and Ethics: Dishonesty, Emotions, and Personality”
Ofer Azar

The Journal of Behavioral and Experimental Economics is inviting submissions for a special issue on Behavioral Economics and Ethics: Dishonesty, Emotions, and Personality. Emotions, character traits and psychological states of mind provide us with unique perspectives with which to understand dishonest decision making. Much research has been written about context and physical environments that encourage or discourage cheating. However, we seek papers that show how each of these aspects of individual qualities (emotions, character traits and psychological states) impacts honesty in decision making. The special issue is open to a variety of methods (experimental, empirical and theoretical). Examples for research questions that may be relevant for the special issue include:

- What is the role of cognitive motivation in honesty or dishonesty?
- How do different psychological motivations affect cheating?
- Which emotions affect honesty and dishonesty in decision making?
- Do the differences between online and offline personalities affect ethical decision making?

The deadline for initial submissions to this special issue is January 31, 2021. Papers can be submitted starting on October 10, 2020 and will be handled once they are submitted. Authors who are invited to revise and resubmit their papers will have to do so in a timely manner, which will be communicated by the Guest Editors. The Guest Editors' policy in most cases is to make a final decision on the second round. The special issue is expected to be published in 2022.

When submitting a paper, authors should use the Editorial Manager system and choose the appropriate article category that designates that the paper should be considered for this special issue. Only original papers not currently under review or published in other journals may be submitted.

For questions, please contact the guest editors:

Livia Levine (livialevine@gmail.com, The Jerusalem Collage of Technology)

Yossef Tobol (tobol@jct.ac.il, The Jerusalem Collage of Technology and IZA, Bonn)

10. Call for submissions for Frontiers special issue on “Improving financial decisions”

By Jérémy Lemoine

A Frontiers special issue on Improving Financial Decisions invites submission of abstracts by 21/12/2020. For more information: <https://www.frontiersin.org/research-topics/14917/improving-financial-decisions>.

Editors: Irina Anderson, Daniel C. Krawczyk, and Volker Thoma

The objective of this Research Topic is to assemble recent advances in psychological techniques and strategies aimed to improve financial decision making. We specifically welcome research across a diversity of contexts, ranging from personal financial decisions (e.g., saving or pension investing) to financial decisions made in professional domains (e.g., banking and finance). We welcome contributions from a variety of theoretical, conceptual, and methodological approaches within psychology and its allied disciplines. Further, we welcome articles from varied domains of application (e.g., gambling, investing, saving, pensions, banking). We seek to invite empirical contributions that will inspire further advances in understanding how to improve financial decisions through strategies, techniques, and modifications, as well as novel approaches that may contribute to further insights in this Topic. Welcome article types include Original Research, Reviews, and Brief Research Reports.

11. Invitation to attend webinar for special issue on “Replications in Agricultural Economics”

By Carola Grebitus

We would like to invite you to a webinar to introduce the Call for a Special Issue on “Replications in Agricultural Economics” in the journal Applied Economic Perspectives and Policy. The webinar will be hosted by the editors of the special issue and aims to support authors in preparing submissions by presenting the vision of the special issue, clarifying the submission procedures, and answering questions. A replication is any study whose primary purpose is to determine the robustness of previous research findings and identify why studies reach different conclusions on the same subject matter.

Date: December 3, 2020

Time: 8:30 am MST, 10:30 am ET, 15:30 GMT/UTC, 16.30 CET

Further information on the special issue can be found here:

<http://blog.aaea.org/2020/09/call-for-papers-for-special-issue-on.html>

To register click here: https://ethz.zoom.us/webinar/register/WN_ZsHurqhnTyeFrFvFL7HG8g

Please don't hesitate to contact us, if you have any questions.

Robert Finger, ETH Zürich, Switzerland (rofinger@ethz.ch)

Carola Grebitus, Arizona State University, USA (carola.grebitus@asu.edu)

Arne Henningsen, University of Copenhagen, Denmark (arne@ifro.ku.dk)

12. Invitation to attend e-seminar series on experimental and behavioral economics

By Marco Faravelli

The Behavioral and Economic Science Cluster (BESC) at The University of Queensland launched this year's e-seminar series. We hold seminars either fortnightly or monthly. Information and a calendar can be found here: <https://sites.google.com/view/besc-e-seminar/home>

Everyone can register. Scholars interested in behavioral and experimental economics are most welcome to join.

13. IAREP Contact Information

To become a member of IAREP and receive this newsletter twice per year, please contact Agata Gaşiorowska, Honorary Treasurer, SWPS Uniwersytet, agasiowska@swps.edu.pl or visit our membership website: <http://iarep.org/index.php/membership>

This newsletter was edited by Căzilia Loibl. Feedback is always welcome: loibl.3@osu.edu
Current and past newsletters are on the association's website: <http://www.iarep.org/>

The IAREP managing committee:

-Gerrit Antonides, President, Wageningen University, gerrit.antonides@wur.nl

-Rob Ranyard, Past President, Leeds University Business School, R.Ranyard@leeds.ac.uk

-Agata Gaşiorowska, Honorary Treasurer, SWPS Uniwersytet, agasiowska@swps.edu.pl

-Căzilia Loibl, Honorary Secretary, The Ohio State University, loibl.3@osu.edu

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-Eldad Yechiam, Editor-in-Chief Journal of Economic Psychology, Technion - Israel Institute of Technology, yeldad@ie.technion.ac.il