

# **Bay Area Behavioral and Experimental Economics Workshop**

**May 4, 2013**

**Department of Economics  
University of San Francisco**

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## Saturday, May 4th

**8:30 a.m. – 9:15 a.m.                      Breakfast                      Fromm Hall Lobby**

**9:15 a.m. – 9:30 a.m.                      Welcome**

**9:30 a.m. – 10:30 a.m.                      Parallel Sessions 1**

**1A: Games and Auctions    Fromm Hall 125**

**Andrew Brownback:** Grading on the Curve: Theory and Experiment (with James Andreoni)

**Chloe Le Coq:** Ingroup Projection in the Centipede Game (with James Tremewan, and Alexander K. Wagner)

**Yumiko Baba:** A Note on a Comparison of Simultaneous and Sequential Colonel Blotto Games, with an Application to Patent Lawsuits

**1B: Intertemporal Choice    Fromm Hall 115**

**Jeffrey Naecker:** Demand for Commitment: Time Inconsistency or Signaling? (with Christine Exley)

**Joshua Tasof:** Exponential-Growth Bias and Lifecycle Consumption (with Matthew Levy)

**Michael A. Kuhn:** The Importance of the Cognitive Environment for Intertemporal Choice (with Peter Kuhn and Marie Claire Villeval)

**10:30 a.m. – 10:40 a.m.                      Break                      Fromm Hall Lobby**

**10:40 a.m. – 12:00 p.m.                      Parallel Sessions 2**

**2A: Social Preferences I    Fromm Hall 125**

**John Lynham:** Coase it's Fehr: Property Rights and Social Preferences (with Andreas Leibbrandt)

**Michael Visser:** Different standards of fairness (with Emmit Visconti)

**Paul Viotti:** Stress and Inequity Aversion (with Mike Ennis)

**Svetlana Pevnitskaya:** The Effect of Endogenous Social Comparisons in Bayesian Games (with Robert White)

## **2B: Field Experiment**

**Fromm Hall 115**

**Alessandra Cassar:** Incentives and Support Groups Improve Economic Conditions: A Field Experiment in Medellin, Colombia (with Lauren Skora, Paulina Aguinaga, Jennifer Graham)

**Emilia Tjernstrom:** Subjective Expectation Formation - Evidence from a Natural Disaster in Fiji (with Wenbo Zou)

**Lan Cheng:** Moral Hazard, Risks and Index Insurance: A Framed Field Experiment in China

**Michael Callen:** Personalities and Public Sector Performance: Experimental Evidence from Pakistan (with Saad Gulzar, Ali Hasanain, Yasir Khan, and Arman Rezaee)

**12:00 p.m. – 12:50 p.m.**

**Lunch**

**Fromm Hall Lobby**

**1:00 p.m. – 1:30 p.m.**

**Walking tour or relax**

**1:40 p.m. – 3:00 p.m.**

**Parallel Sessions 3**

### **3A: Beliefs and Biases**

**Fromm Hall 125**

**Geoff Fisher:** The Computational Processes of Projection Bias (with Antonio Rangel)

**John Ifcher:** Positive Affect and Overconfidence: A Laboratory Investigation (with Hom Zarghamee)

**Mustafa Gunaydin:** Left-digit Bias in Household Decisions: Regression Discontinuity Design for Residential Energy End-Users (with Galib Rustamov)

**Peiran Jiao:** Belief in Mean Reversion and the Disposition Effect: An Experimental Test

### **3B: Social Networks, voting and Insurance**

**Fromm Hall 115**

**François Pannequin:** Risk lovers may also love insurance (with Anne Corcos and Claude Montmarquette)

**John Morgan:** Expressive Voting: Evidence from the Bundesliga (Martin Fochman, Karim Sadrieh, and Felix Vardy)

**Kirill Chernomaz:** Do people pay a premium to avoid complexity? Evidence from experimental insurance markets

**Michael Caldara:** Network Formation with Limited Observation (with Michael McBride)

**3:00 p.m. – 3:20 p.m.**

**Break**

**Fromm Hall Lobby**

**3:20 p.m. – 4:40 p.m.**

**Parallel Sessions 4**

**4A: Social Preferences II**

**Fromm Hall 125**

**Christine Exley:** Volunteer Behavior: Incentives and Expectations (with Jeffrey Naecker)

**Fangfang Tan:** Third-party punishment: retribution or deterrence? (with Erte Xiao)

**Laura Gee:** The Importance of Fairness in Mechanism Design: Application to Threshold Public Goods (with James Andreoni)

**Zack Grossman:** Self-Image and Strategic Ignorance in Moral Dilemmas (with Joël van der Weele)

**4B: Information, Bargaining and Contracts**

**Fromm Hall 115**

**Ciril Bosch-Rosa:** That's how we roll:

**Jacopo Magnani:** Information vs. Fear of Preemption in an Illiquid Market

**Muriel Niederle:** Bargaining under incomplete information (with Judd Kessler)

**Rei Sayag:** Paying is Believing: The Effect of Costly Information on Bayesian Updating (with Pedro Robalo)

**4:40 p.m. – 5:00 p.m.**

**Break**

**Fromm Hall Lobby**

**5:00 p.m. – 6:00 p.m.**

**Parallel Sessions 5**

**5A: Gender**

**Fromm Hall 125**

**Charles Holt:** Dealing with Risk: Gender and Probability Effects (with Irene Comeig and Ainhoa Jaramillo-Gutiérrez)

**Linda Kamas:** Can Behavior in Laboratory Experiments Explain Gender Differences in Labor Market Outcomes? (with Anne Preston)

**Smriti Sharma:** Gender, Gender Pairings and Earned Income Rights: An Experimental Analysis

## **5B: Bidding and Market**

**Fromm Hall 115**

### **Performance**

**Chung-Ching Tai:** How Cognitive Capacity Affects Our Market Performance? An Experimental Study Based on Working Memory Capacity (with Shu-Heng Chen and Lee-Xieng Yang)

**Marion Ott:** Reference-Dependent Bidding in Dynamic Auctions (with Karl-Marion Ehrhart)

**Feven Wordofa:** Gender Differences in Competitive Inclinations when Rewards are Gender-Salient: Evidence from an Experiment in China (with Alessandra Cassar, Stephanie Chou, Yilin Gao, Jane Zhang)

**6:00 p.m. – 8:00 p.m. Dinner & Happy Hour Fromm Hall Lobby**